BEST AVAILABLE COPY

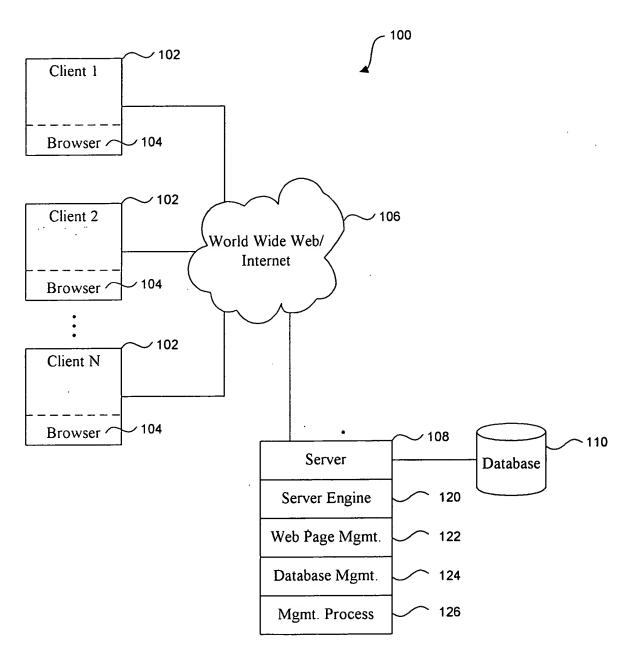


Fig. 1

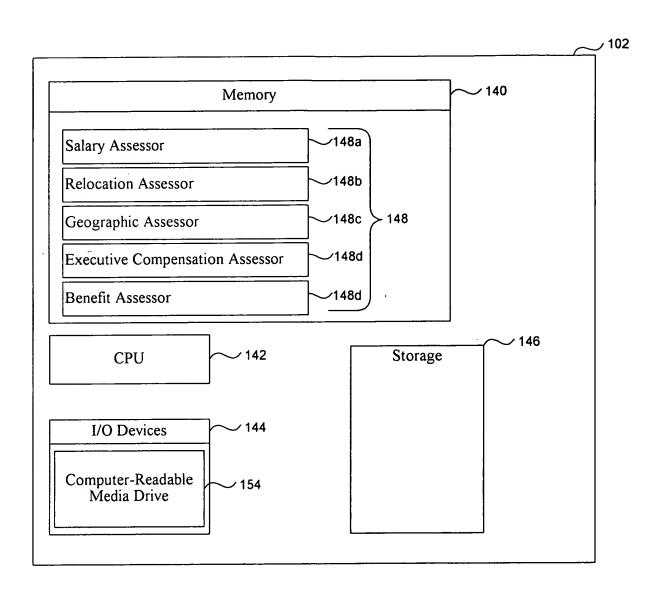


Fig. 2

300 -

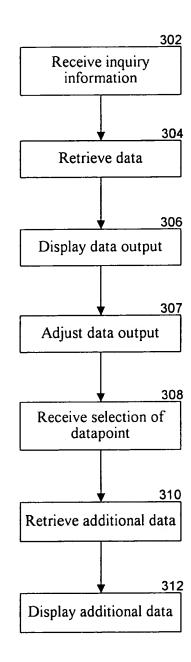


Fig. 3



Executive Compensation Assessor

Licensed to: ERI Example
Subscription Expires: 12/31/2001

Account #: 018437 LAN Users: 1

Data as of:

April 1, 2001

Data expires: September 30, 2001

Loading 319 position titles. Please wait.

copyright © 2001

<u>lconomic Researc</u>

400

Fig. 4A

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Fig. 4B

lary Adjustments			
Organization D	ala		
Name:		a contract of the contract of	412
Location (cit.)	Alatianal Augusta I Initas	l States	
	National Average, United		
✓ Use the Ge	ographic Assessor's Area D	atabase of 5800+ Ci	ties <u>A</u> verages
Industry			
SIC Code:	7374 PBA Code: 00	00 NAIC: NA	Browse
Description:	All Industry		 -(1)
			3) - 414
Revenue:	100,000,000 ~ 4	116	
Salary Plannii	ng Date: 4/ 6/01	Adjustments	
Disk Operations			
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1	`		1

F.g. 4C

Executive Compensation Assessor

4080

Position	Year.	Annual Con Salary	pensation Bonus	Long Term Comp.	All Other Comp.	Total
Chief Executive Officer	2001				· li	
Estimated Mean Comp.		341,767	208,127			549,894
Maximum Reasonable Comp.		631,746	787,530			1,419,276
Chief Operating Officer	2001					
Estimated Mean Comp.		252,722	117,271			369,993
Maximum Reasonable Comp.		446,398	451,945			898,343
Data That Affects E	RI Salaı	ies :		Base S	alary Grap	h Big Graph Hide Dots
Data That Affects ERI Salaries Organization Data Area: National Average, United States Industry: Data Processing And Preparation Codes: SIC: 7374, PBA: 7379, NAIC: 51421 Size (Revenue): 100,000,000 Valuation Date: April 6, 2001 Base Salary Graph 1,050,000 812,500 337,500 100,000 100 100 1,000 # of Companies: 652 Revenue (in millions)						

Fig. 4D

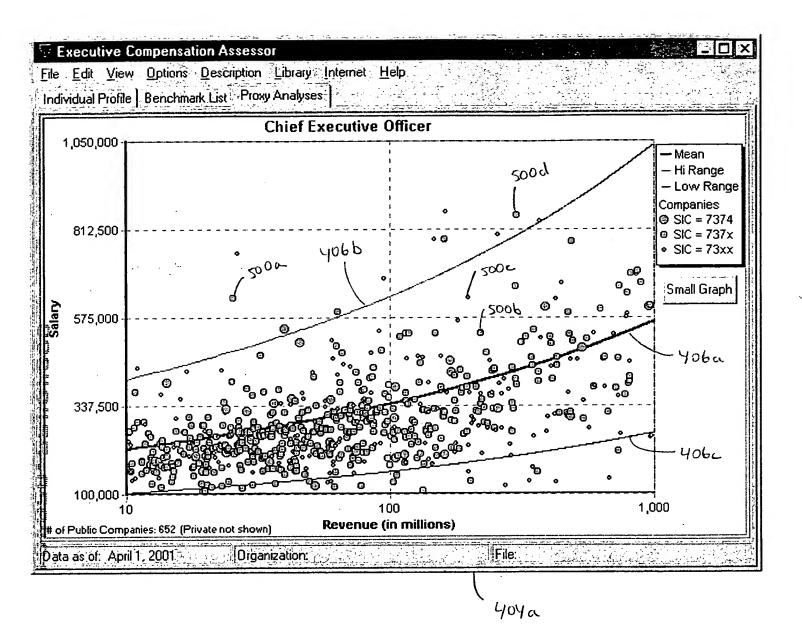


Fig SA

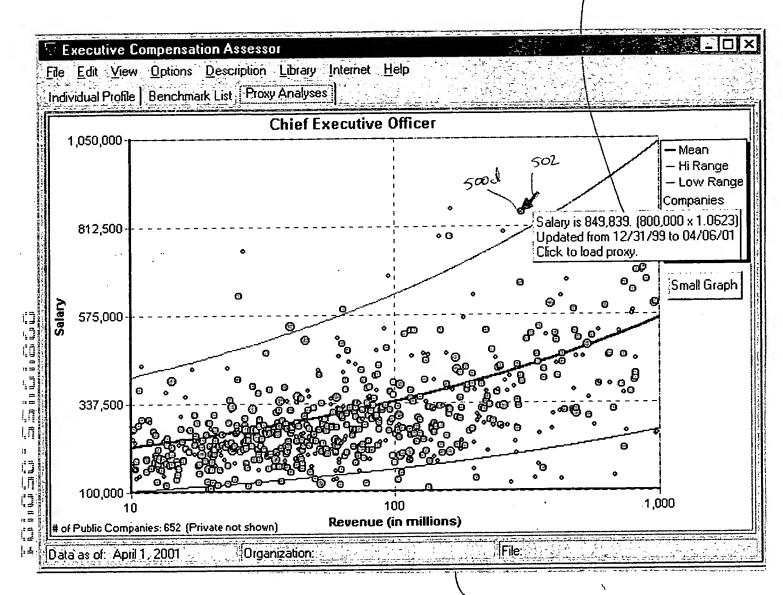
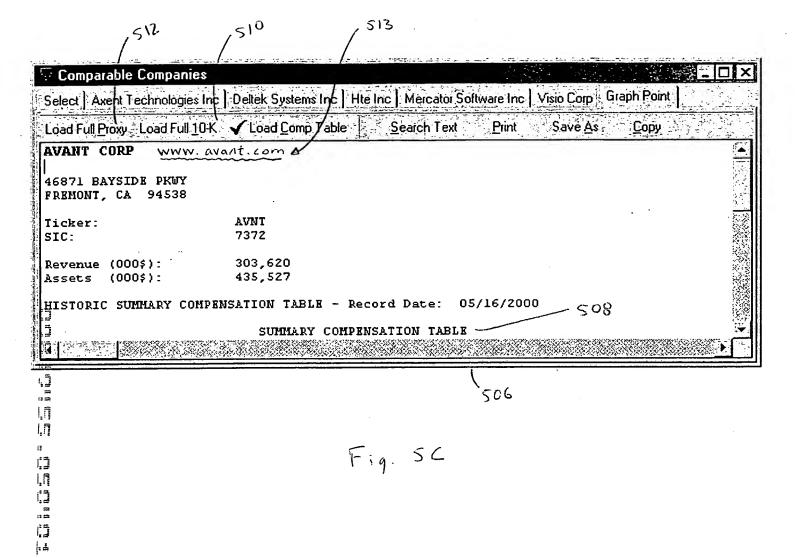


Fig. SB

404a



Download 10-Ks from Internet	
www.erieri.com/clients Complimentary Access For As	
Available 10) - Ks
Check a 10-K Year And Then Pre	ss The Download Button
☐ 1997 ☐ 1998 ☐ 1999 ☐ 2000	~ 516
Download Download List success	X Cancel
	514

Fig. 5D

Download Proxies from Internet	
www.erieri.com/clients/ Complimentary Access For As	
Available Pro	XIES
Check a Proxy Year And Then Pre	ss The Download Button
☐ 1997 ☐ 1998 ☑ 1939 ☐ 2000	~\$2 6
	≭ Cancel
List success . (
	510

Fig. SE

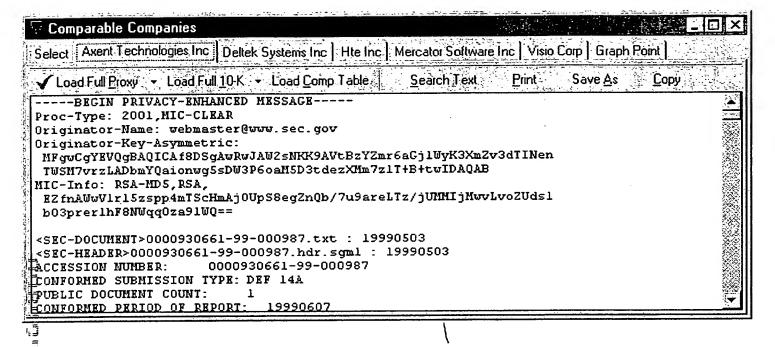


Fig SF

I,n

540 Comparable Companies Select 30o Co | Hall Kinion & Associates Inc | Qao Inc | Qrs Corp | Tyler Technologies Inc | 538 Select Comparable Companies (maximum of five) Revenue/SIC Text # 190 00

4FRONT TECHNOLOGIES INC

ARIS CORP/
BRARA INC /CA

BRC HOLDINGS INC

CLARIFY INC

COHR INC Select from companies with: and 150 000 000 - a revenue between \$100,000,000 540 - the first 2 \$ digits of the SIC code equal to 7374 JOHR INC
COMPUTER LANGUAGE RESEARCH INC
DADU SYSTEMS INC
DATA DIMENSIONS INC
DATA DOCCESSING RESOURCES CORP
DATAWORKS CORP -- ZIP Code between and including 70000 and 99999 Highlighted Comparable DENAU INC
PHALLYMICH SASSCRAFE HIC
HINC SOFTWARE INC/DE
HYPERCOM CORP Clear Alt Retrieve Full Proxy Retrieve Full 10-K HINTL SUFT WARE INLOVE
HINTEGRATED SYSTEMS INC

JOA SOFTWARE GROUP INC
LEGATO SYSTEMS INC

MACROMEDIA INC
MSC SOFTWARE CORP
PEREGRINE SYSTEMS INC
PORTAL SOFTWARE INC
PROBUSINESS SERVICES INC

GROUP STATEMS INC
SURGUEST INFORMATION SYSTEMS I
CINCKET MASTER ONLINE OTYSEARCH
TICKET MASTER ONLINE OTYSEARCH
VANITYE CORP
LIVANITYE CORP
VAASOFT INC /DE/
LIVALL DATA INC 5.46 534 H 150 150 1 I, M 1,17 ië i,f . Ł 530

Fig 5G

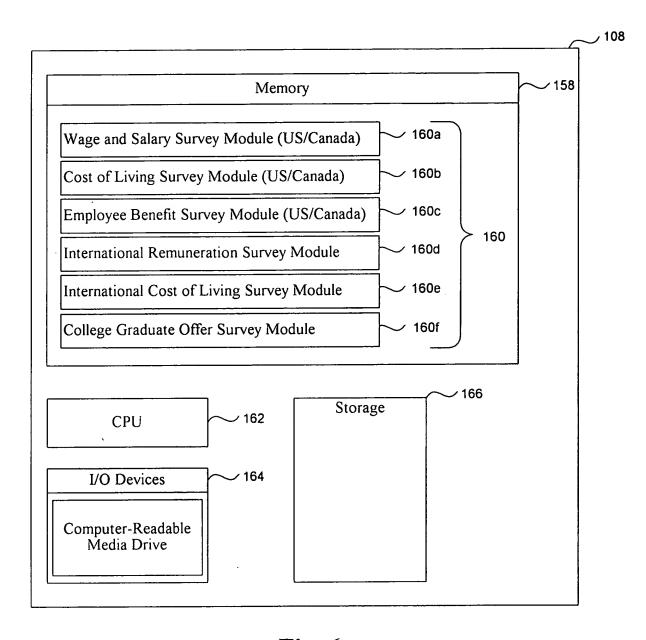


Fig. 6

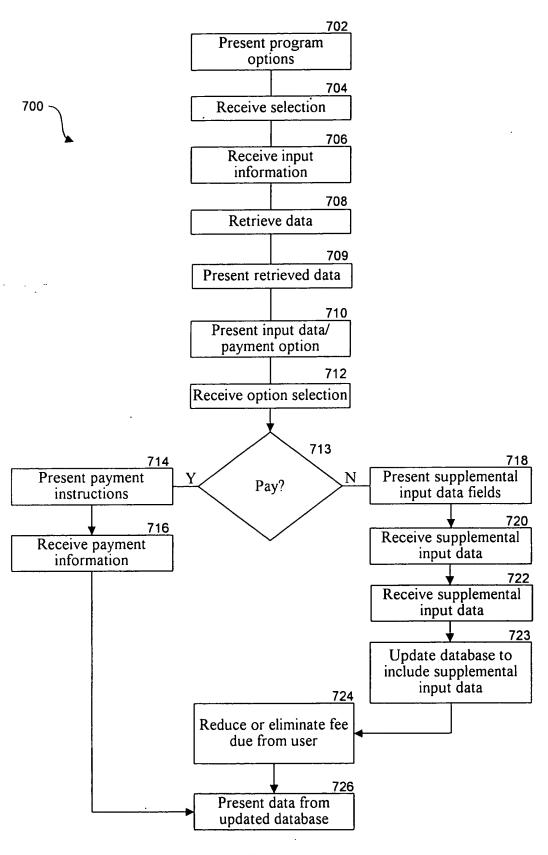


Fig. 7



OurStory : Surveys

Decision Map

Shopping Cart

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SalariesReview.com The Business of Pay Information

Request a report of "median", "low" and "high" wage or salary, along with an average "bonus" for

● Enter a postal code now to jump to Step 4!

Example Report Methodology

Select your area/position. (Wait for the screen to refresh itself after each selection.)

any one of ~4,000 positions in any of 5,800 U.S. and Canadian locations from this on-line

U.S./Canada Wage & Salary Report

interactive salary survey.

Price US \$18.00

× 804

U.S./Canada Wage & Salary

Available Surveys

U.S./Canada Cost-of-Living
U.S./Canada Employee

Benefit
International Remuneration

International Cost-of-Living

College Graduate Offer

CPAs click here!

Affinity Program Provider

Reduce

Cost

>Input

Data

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Step 1. Country

=QuickZip

Step 2. State/Province

302

Step 3. City in Survey Area

Step 4. Position

Description - No Position SelectedAlternate Titles

United States

--Select a state/province-
--Select a city-
--Select a position-
--Select a position--
--Select a position---

816

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, 818

Add to Cart

300



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SalariesReview.com The Business of Pay Information

Available Surveys

U.S./Canada Wage & Salary Survey Report

U.S./Canada Wage & Salary <

U.S./Canada Cost-of-Living U.S./Canada Employee

Search Results:

International Remuneration

International Cost-of-Living College Graduate Offer

Requested City:

Position Title:

Affinity Program Provider CPAs click here! AICPA

Lan Administrator

Austin, Texas United States

Austin-San Marcos, TX MSA

63,303 UNITED STATES DOLLARS

SalariesReview U.S./Canada Internet Based Salary Survey

SalariesReview.com

30-Mar-2000

01-Jan-2000

_atest Data Collection Date:

Survey Publication Date:

Survey Publisher:

Salary Survey Median: Survey/Source Name: Number of Organizations:

Population:

Salary Survey Area:

Indul

Reduce Cost

49 ♠

の (7)

Location: Austin, TEXAS, UNITED STATES Area: AUSTIN-SAN MARCOS, TX MSA

Counties: BASTROP; CALDWELL; HAYS; TRAVIS; WILLIAMSON

Alternate Titles

Lan Administrator; Network (lan) Administrator; Local Area Network Administrator; Computer (lan) Administrator

Survey Position Description

Acquires, installs, and maintains company's local area network. Reads technical manuals and brochures equipment. Manages LAN security and network performance. Establishes and implements LAN policies, to determine equipment which meets establishment requirements. Assist in presenting to management Responsible for evaluating, developing, maintaining, along with usage of telecommunication systems. procedures, and standards and ensures their conformance with information systems and company's recommendations related to purchasing and installing hardware, software and telecommunication

Fig. 8B

ச்சிர் நாற்ற problems of communications hardware and software. Instructs users in use of equipment. May oversee or assist in installation of communications hardware. May perform minor equipment repairs.

Table 1

Currency: U.S. DOLLARS

Position	Incumbents	Firms	Low	Median	High	Bonus
 Lan Administrator 	49	34	43,255	63,303	970,77	5,138

N/R = Not Reported; N/A = Not Applicable

Exchange Rate = 1.0 UNITED STATES DOLLAR per 1 U.S. Dollar (28 Jan 2000)

Methodology/Disclaimer

1 SP / M

"www.salariesreview.com/surveys/methodology1.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

 For a full report on cost-of-living data in 298 U.S./Canada cities (incorporating data for 88 positions surveyed by SalariesReview.com), along with demographic, cost of living, and other data affecting employment, see the:

Geographic Reference Report or

compensation analyses for 5,000 job titles as compiled from all publicly available (over 2,000) salary For an interactive software program & database that calculate unlimited #'s of competitive surveys, including SalariesReview.com, see the:

Salary Assessor

Report Date: 30-Mar-2000

Country-of-origin values based on exchange rates effective 28-Jan-2000

End of Report

下、多い めん



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SalariesReview.com The Business of Pay Information

U.S./Canada Wage & Salary Survey Questionnaire

Available Surveys to Purchase

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

U.S./Canada Employee Benefit

International Remuneration

International Cost-of-Living

College Graduate Offer

To receive one free report discount, please fill out the following questionnaire. All questions must be answered. All data input subject to verification. All survey data is to be entered in the currency of the country.

Select Survey Area

≡QuickZip

Enter postal code to jump to Step 4!

Step 1. Country

Step 2. State/Province

Step 3. City in Survey Area

Step 4. Position

United States	D 60		7
Select a state/prov	vince 🔻 ()Go	> 822
Select a city	O Go) '
Select a position	Y O 60		
	Lgzy		

Available Questionnaires

Ü.S./Canada Wage & Salary <

_U.S./Canada Cost-of-Living

U:S /Canada Employee Benefit

International Remuneration

International Cost-of-Living

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College Graduate CPAs click here!

Affinity Program Provider

820

Fill in the following information ... (In this country's currency).

Step 5. Your Email Address

826 In-country currency

Step 6. Enter years of experience in the job and annual salary. Data should be that paid to an in-country national for the above position in the currency of the country.

Years of experience in the position.

2. Annual salary now paid.

Annual bonus/incentive now paid.

- 828

UNITED STATES

DOLLARS



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Submit Data

Fig. 8D



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U.S./Canada Cost-of-Living Report

Available Surveys	Request a report consisting and consumables for 5,400				taxes, services
U.S./Canada Wage & Salary	Price US \$				
U.S./Canada Cost-of-Living					
U.S./Canada Employee Benefit	≡QuickZip	📭 Enter a post	al code now to jun	np to Step 3!	
International Remuneration		Example Re	port Methodology		
International Cost-of-Living					
College Graduate Offer	Select a survey area.	(Wait for the scree	en to refresh itself	after each selection.)
000	Step 1. Country		United States	O 60	
CPAs click here!	Step 2. State/Province		Select a state	/province 🔽 🗘 🙃	
Affinity Program Provider	Step 3. City in Survey A	rea	Select a city	D eo	
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900		This site requires	Patent Pending the use of Microsoft Inte	j. rnet Explorer 4.x or above.	

Fig. 9A



Shopping Cart

SalariesReview.com The Business of Pay Information

Available Surveys

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

Search Results:

International Remuneration U.S./Canada Employee Benefit

International Cost-of-Living

Affinity Program Provider MICHA

NANAIMO, BRITISH COLUMBIA CANADA Search Request:

U.S./Canada Cost of Living Survey Report

SalariesReview International Cost-of-Living Internet Based Survey Survey/Source Name:

SalariesReview.com Survey Publisher:

22-Feb-2000 01-Jan-2000 Latest Data Collection Date: Survey Publication Date:

NANAIMO, CANADA ERI OES AREA Cost-of-Living Survey Area:

206

Table 1

Observations of costs found within walking distance (2 kilometers or 1.25 miles of a city's central area). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000 in U.S. earnings and American buying habits.

Reported Average	U.S. CANADIAN # of DOLLARS Observations	
Category	Employee Type Cost Item	

	-	-		<u>-</u>	-
	114	88		7	-
	62	61		S.	-
For the Traveler - Temporarily Stationed Employee	 DAILY amount for meals and incidental expenses for the traveling businessperson. 	2. Hotel room - DAILY rate for average room - twin bed.	Taxes -	3. Sales or Value-Added tax rate on Consumables.	4. Residence (owned) property tax/mill rates (/1000).

Consumables - Temporarily Stationed Employee

refram or 1/4 lb 3 cola/equivalent. meters) home. 1,194 1,73 meters or 900 467 67 ers or 1,560 sq. 242 35 sse telephone four. 6 nour. 6 nour. 6 nour. 6 nour. 70 N/R N/R N/R N/R se hospital room 573 833 ployee el gasoline. o value. o value. o value. Stationed Employee nings. 129.88 1111	Price of ONE toaf of bread.	7 7	е	τ- τ	
'gram or 1/4 lb 3 4 1 'cola/equivalent 1 1 1 1 meters) home. 1,194 1,731 1 1 ters or 1,560 sq. 242 351 1 1 ters or 1,560 sq. 242 351 1 1 se telephone 6 8 1 1 insurance). N/R N/R N/A A insurance). N/R N/A A cost family HMO N/R N/A A ployee 1 1 2 1 ployee 1 2 1 2 1 po value. 4 5 1 5 1 a % of auto 0 0 1 0 1 Stationed Employee 22,343 90,397 N/A nings. 62,343 90,397 N/A	Price of ONE adult sized white T-shirt.	4	မှ	-	
meters) home. 1,194 1,731 1 meters or 900 467 677 1 meters or 1,560 sq. 242 351 1 se telephone 6 70 101 1 insurance). 6 8 11 cost family HMO N/R	Price of ONE 'Big Mac' or equivalent .7 gram or 1/4 lb hamburger sandwich (with toppings).	ო	4	-	
meters) home. 1,194 1,731 1 meters or 900 467 677 1 ters or 1,560 sq. 242 351 1 sse telephone 6 8 1 tour. 6 8 1 tour. 70 101 1 insurance). cost family HMO N/R	ONE container, .8 liter or 12 oz Coca Cola/equivalent.	. •		~	
meters) home. 1,194 1,731 1 meters or 900 467 677 1 ers or 1,560 sq. 242 351 1 se telephone 6 8 1 four. 6 8 1 for periodic 70 101 1 insurance). cost family HMO N/R	y retiti Stationed Employee				
ers or 1,560 sq. 242 351 1 se telephone 6 8 1 four. 6 8 1 for periodic 70 101 1 insurance). cost family HMO N/R N/R N/A All Plan). s hospital room 573 831 1 o value. 1 2 1 o value. 4 5 1 Stationed Employee 62,343 90,397 N/A H11.12 N/A	9. Monthly rent for 2,200 sq. ft. (~190 sq. meters) home.	1,194	1,731	-	
ters or 1,560 sq. 242 351 1 se telephone 6 8 1 er for periodic 70 101 1 insurance). N/R N/R N/A al Plan). 573 831 1 ployee el gasoline. 1 2 1 ployee el gasoline. 4 5 1 s v of auto 0 0 1 Stationed Employee 62,343 90,397 N/A nings. 62,343 90,397 N/A Interpretational Statement	 MONTHLY rent for 2 bedroom (~85 sq. meters or 900 sq. ft.). 	467	677	-	
rour. 6 8 1 er for periodic 70 101 1 insurance). cost family HMO N/R N/R N/A A	 MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq. ft. residence - if available - including base telephone fee). 	242	351		•
insurance). cost family HMO N/R N/R N/A All 1 al Plan). s hospital room 573 831 1 ployee elel gasoline. 4 5 1 o value. 0 0 1 Stationed Employee 62,343 90,397 N/A Indigs. 62,343 90,397 N/A Insurance Insurance Insurance NA NAtional. 129.88 111.12 N/A	MONTHLY electrical rate per kilowatt hour.	ၑ	∞	-	٠
er for periodic insurance). 70 101 1 insurance). cost family HMO N/R N/R N/A cost family HMO N/R N/A Image: N/A cost family HMO N/R N/A cost family HMO N/A Image: N/A cost family HMO N/A Image: N/A cost family HMO N/A Image: N/A	Services - Long Term Stationed Employee				
573 831 1 1 2 1 4 5 1 0 0 1 loyee 62,343 90,397 N/A 129.88 111.12 N/A	 ONE Office visit with general practitioner for periodic medical exam (physician's fee, before insurance). 	02	101		
573 831 1 2 4 5 0 0 10yee 62,343 90,397 129.88 111.12	Total MONTHLY premium for median cost family HMO (or equivalent coverage ie., any National Plan).	N/N	Z/S	₹ Ž	404
1 2 4 5 0 0 62,343 90,397 129.88 111.12	 AVERAGE daily cost for a semi-private hospital room for a non-national. 	573	831	-	
1 2 4 5 0 0 62,343 90,397 129.88 111.12	Transportation - Long Term Stationed Employee				
4 5 0 0 0 0 62,343 90,397 129.88 111.12	16. 2.5 Liters or 1 gallon of regular mid-level gasoline.	-	7	-	
0 0 62,343 90,397 129.88 111.12	 ANNUAL auto insurance as a % of auto value. 	4	5	-	
62,343 90,397 129.88 111.12	ANNUAL auto registration plus fees as a % of auto value.	0	0	~	
. 62,343 90,397 nal. 129.88 111.12	Cost-of-Living Comparison - Long Term Stationed Employee				
. 129.88 111.12	COL compared to U.S. \$ 48,000 in earnings.	62,343	90,397	∀ X	
	COL % compared to U.S. and Country National.	129.88	111.12	A/N	

Methodology/Description

Fig. 9C

Programme with the second control of the sec

"www.salariesreview.com/surveys/methodology2.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

 Line 19 results are from ERI's Relocation Assessor's Two-City Comparison Analysis. Enter any earnings level, base and destination cities, and review the related costs, including personal income taxes.

For this interactive software program & database that calculates unlimited #'s of cost-of-living analyses between any of over 5,800 U.S./Canada and 1,400 international city/areas, see:

Ψ

Relocation Assessor

Report Date: 22-Feb-2000 End of Report



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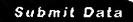
SalariesReview.com The Business of Pay Information

U.S./Canada Cost-of-Living Survey Questionnaire

To receive one free report discount, please fill out the following questionnaire. 9 of the questions must contain valid survey data to be accepted. All data input is subject to verification. All survey data is to be entered in the currency of the country.

U.S./Canada Wage & Salary	Select Survey Area =QuickZip Enter pos	stal code to jump to Step 4!
U.S./Canada Cost-of-Living	Step 1. Country United States	▼ Oco
U.S./Canada Employee Benefit	Step 2. State/ProvinceSelect a state/prov	rince 🕝 🐧 🙃
International Remuneration	Coop 2. Cook of the cook of th	
International Cost-of-Living	Step 3. City in Survey Area	Q a₀
College Graduate Offer	·	
	Fill in the following information (In this country's currency)	
Available Questionnaires	Step 4. Your Email Address	
្វើ <u>ទី./Canada Wage & Salary</u>	Observations of costs found within walking distance (2 kilometers	
U.S./Canada Cost-of-Living	area). Assume a married professional or mid-management consus 48,000 in U.S. earnings and American buying habits.	imer with an equivalent of
U.S./Canada Employee Benefit		In-country currency
International Remuneration		UNITED STATES DOLLARS
International Cost-of-Living	DANK of Commencer Address	
College Graduate	Hotel room - DAILY rate for average room - twin bed.	
CPAs click here!	 DAILY amount for meals and incidental expenses for the traveling businessperson. 	
Affinity Program Provider	Price of ONE 'Big Mac' or equivalent .7 gram or 1/4 lb hamburger sandwich (with toppings).	
'- 라 - 소	4. ONE container, .8 liter or 12 oz Coca Cola/equivalent.	
	5. Price of ONE adult sized white T-shirt.	
	6. Price of ONE loaf of bread.	
	7. MONTHLY rent for 2 bedroom (~85 sq. meters or 900 sq. ft.).	
	8. Monthly rent for 2,200 sq. ft. (~190 sq. meters) home.	
908	MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq. ft. residence - if available - including base telephone fee).	
	10. MONTHLY electrical rate per kilowatt hour.	
	ONE Office visit with general practitioner for periodic medical exam (physician's fee, before insurance).	·
	12. AVERAGE daily cost for a semi-private hospital room for a non-national.	
	Total MONTHLY premium for median cost family HMO	

	13.	(or equivalent coverage ie., any National Plan).	1
	14.	Sales or Value-Added tax rate on Consumables.	
•	15.	Residence (owned) property tax/mill rates (/1000).	
A	16.	1 Liter of regular mid-level gasoline (if U.S., then 1 Gallon).	
	17.	ANNUAL auto insurance as a % of auto value.	
	18.	ANNUAL auto registration plus fees as a % of auto value.	





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Fig 9F



OurStory

* Surveys

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U.S./Canada Employee Benefit Report

Available Surveys			key competitive benefit practices as vithin the 76 states and provinces
U.S./Canada Wage & Salary	from this on-line interactive sur	rvey.	inc i c claice and provinces
U.S./Canada Cost-of-Living	·		
U.S./Canada Employee Benefit	=QuickZip O Go	Enter a postal code now to jum	np to Step 3!
International Remuneration		Example Report Methodology	
International Cost-of-Living			
College Graduate Offer	Select a survey area. (Wai	it for the screen to refresh itself	after each selection.)
CPAs click here!	Step 1. Country	United States	V Q 60
Affinity Program Provider	Step 2. State/Province	Select a state/	/province 🔻 🕽 🕫
(Step 3. City in Survey Area	Select a city	Y O 60
Cost			
Input Data			
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12			
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1000	<u>Co</u>	pyright 1999 - 2000, Economic Research In Patent Pending.	
(000	~	This site requires the use of Microsoft Interes	

Fig. 10A

RESEARCH

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Available Surveys

ERI Employee Benefits Survey Report

Atlanta, Georgia United States Atlanta, GA MSA

U.S./Canada Wage & Salary

U.S./Canada Employee Benefit U.S./Canada Cost-of-Living

Search Request:

International Remuneration International Cost-of-Living

Affinity Program Provider CPAs click here! AICPA

SalariesReview U.S./Canada Internet Based Employee Benefits Survey SalariesReview.com 15-Mar-2000 01-Jan-2000 _atest Data Collection Date: Survey Publication Date: Survey/Source Name: Survey Publisher:

11397 Number of Organizations: Number of Employees:

Employee Benefits Survey Area: ATLANTA, GEORGIA, UNITED STATES ATLANTA, GA MSA

All Industry Major Industry Represented:

Category

Reported Averages

Employee's Monthly Contribution

3.45 % (Dental) 146.63 Family 27.33 147.7 3.45 % (Medical) Single 38.68 41.63 9.81 Managed Care Type of Plan Not Known Traditional Dental

Employer Monthly Medical and Dental Benefit Cost

Family	455.35	489.12
	165.05	
	Managed Care	
Ŋ	Ë	F

Fig. 10B

	57.32	20.69 %	
ATTENDED OF THE PARTY OF THE PA	21.65	20.69 %	
	Dental	No Coverage	

Payments for Time Not Worked	_	Number	Number of Days		
Years of Service	- -1	1 01	위	<u>20</u>	Carried Over
Vacation	9.97	14.36	17.47	20.15	27.59 %
Sick Leave	10.18	13.08	15.43	16.61	37.93 %
Holidays	9.86				3.45 %
Personal Leave	3.43				3.45 %
Other Benefits Offered to Employees	S		Organ	izations O	Organizations Offering Benefits
Basic Group Life Insurance				96.5	96.55 %
Supplemental Life Insurance				72.4	72.41 %
Vision				44.8	44.83 %
Long Term Disability				89.6	89.66 %
Short Term Disability				89.6	% 99.68
Flexible (125) Plan - Payroll Option	tion			44.8	44.83 %
Flexible (125) Plan - Dependent Care FSA	t Care FSA			62.0	62.07 %
Flexible (125) Plan - Healthcare FSA	FSA			62.0	62.07 %
Employee Assistance Plan				65.5	65.52 %
Retirement - Pension Plan (Defined Benefit)	ined Benefit)			3.4	3.45 %
Retirement - Profit Sharing - 401(k)	1(K)			68.5	68.97 %
Retirement - ESOP				3.4	3.45 %
Long Term Care				13.7	3.79 %
Professional Service Costs					
Local area costs are not known				17.2	17.24 %
Semi-private room in hospital before insurance	efore insurance	a \		226	229.93
Doctor's office visit before insurance (patient examination)	ance (patient e	xaminati	ou)	46	46.14
Dentist's office visit before insurance (nationt examination)	rance (patient e	xaminati	(uo	35	35 98

Report Date: 15-Mar-2000 Country-of-origin values based on exchange rates effective 28-Jan-2000 End of Report

Fig 10C



OurStory

Surveys

0% Complete 5

currency of the country.

Decision Map

Shopping Cart

To receive one free report discount, please fill out the following questionnaire. All questions must be answered. All data input is subject to verification. All survey data is to be entered in the

Feedback

SalariesReview.com The Business of Pay Information

Employee Benefit Survey Questionnaire

100 6

Available Surveys to	
1	Purchase
U.S./Canada V	Vage & Salary

U.S./Canada Cost-of-Living

U.S./Canada Employee Benefit

International Remuneration

International Cost-of-Living

College Graduate Offer

Fill in the	following	information	(In this	country's	currency)

		É
1. 1	Enter Your Email Address	į

These are mandatory fields.	You must enter information in these	e fields in order to submit your data
-----------------------------	-------------------------------------	---------------------------------------

II.	Enter the zip/postal code in which you have most of your employees.	
Г		

III. Compar	ny Size (Num	ber of empl	oyees eligible	for medica	l coverage)	
0	0	0	0	0	0	0
1-10	11-50	51-100	101-500	501-1,000	1,001-2,500	2.500 +

Continue . . .

Available Questionnaires

U-S./Canada Wage & Salary

்___.S./Canada Cost-of-Living

U.STCanada Employee Benefit

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"finternational Remuneration International Cost-of-Living

College Graduate

CPAs click here! AICPA Affinity Program Provider

Fig. 10D

Fig 10 =

20% Complete

IV. Check the industry for which you are providing data (more than one may be checked) All Industry 9999 ALL INDUSTRY Agriculture, Forestry, Fishing & Mining ☐ 100 AGRICULTURE, FORESTRY, AND FISHING ☐ 1000 MINING 1200 COAL MINING 1300 OIL AND GAS EXTRACTION 1400 NONMETALLIC MINERALS, EXCEPT FUELS Construction 1599 CONSTRUCTION 1600 HEAVY CONSTRUCTION, EX. BUILDING Manufacturing □ 2000 MANUFACTURING 2100 TOBACCO PRODUCTS & LIQUOR PRODUCTS 2200 TEXTILE MILL PRODUCTS 2300 APPAREL AND OTHER TEXTILE PRODUCTS 2500 FURNITURE AND FIXTURES 2600 PAPER AND ALLIED PRODUCTS 2700 PRINTING AND PUBLISHING 2815 CHEMICALS AND ALLIED PRODUCTS 2830 DRUGS, MEDICINALS AND BOTANICALS 2900 PETROLEUM AND COAL PRODUCTS 3000 RUBBER AND MISC. PLASTICS PRODUCTS ☐ 3100 LEATHER AND LEATHER PRODUCTS 3200 STONE, CLAY, AND GLASS PRODUCTS ☐ 3300 PRIMARY METAL INDUSTRIES ☐ 3400 FABRICATED METAL PRODUCTS 3520 INDUSTRIAL MACHINERY AND EQUIPMENT

Fig 10 F

		•
1	J 3570	
I -	3600	
느	3640	ELECTRIC LIGHTING AND WIRING EQUIPMENT
Ľ	3665	RADIO & TV, TELEPHONE COMMUNICATIONS EQUIPMENT
닏	3670	SEMICONDUCTORS AND RELATED DEVICES
닏	3700	TRANSPORTATION EQUIPMENT
	3820 -	INSTRUMENTS AND RELATED PRODUCTS
	3845	MEDICAL AND DENTAL INSTRUMENTS AND SUPPLIES
	3860	PHOTOGRAPHIC EQUIPMENT, WATCHES AND SUPPLIES
Tr		MISCELLANEOUS MANUFACTURING INDUSTRIES ortation & Public Utilities
⊏	4010	TRANSPORTATION AND PUBLIC UTILITIES
	4100	LOCAL AND INTERURBAN PASSENGER TRANSPORT
┎	4200	TRUCKING AND WAREHOUSING
	4400	WATER TRANSPORTATION
	4500	TRANSPORTATION BY AIR
	4825	COMMUNICATION
I —		RADIO AND TELEVISION BROADCASTING
	4910	ELECTRIC, GAS, AND SANITARY SERVICE
	4920	PIPELINES, EXCEPT NATURAL GAS
	4930	COMBINATION UTILITY SERVICES
WI	noles	ale Trade
	5000	WHOLESALE TRADE-DURABLE GOODS
	5040	PROFESSIONAL & COMMERCIAL EQUIPMENT
		WHOLESALE TRADE-NONDURABLE GOODS rade
	5200	FURNITURE AND HOMEFURNISHINGS STORE
	5300	APPAREL AND ACCESSORY STORES
	5400	FOOD STORES
	5500	AUTOMOTIVE DEALERS, REPAIR & STATIONS
Fir	nance	
		DEPOSITORY INSTITUTIONS
		CREDIT UNIONS
		NONDEPOSITORY INSTITUTIONS
		HOLDING AND OTHER INVESTMENT OFFICE
		INSURANCE CARRIERS
		INSURANCE AGENTS, BROKERS, & SERVIC
		REAL ESTATE
	6790	MISCELLANEOUS INVESTING, TRUSTS
	rvice	
		SERVICES
		COMPUTER SOFTWARE PREPACKAGED
		COMPUTER AND DATA PROCESSING SERVICES
	7389	BUSINESS SERVICES

7800	MOTION PICTURES
7900	AMUSEMENT & RECREATION SERVICES
□ 8015	HEALTH SERVICES
□ 8050	HOSPITALS
□ 8200	MUSEUMS, BOTANICAL, ZOOLOGICAL GARDENS
□ 8200	EDUCATIONAL SERVICES
8600	NONPROFIT ORGANIZATIONS
□ ₈₇₁₀	ENGINEERING & MANAGEMENT SERVICES
	LEGAL SERVICES
Govern	ment
29000 □	PUBLIC ADMINISTRATION
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Continue . . .

Fig. 109

		. 4									
		V. Emplo, s Monthly Contribution									
				ŀ	Sin	gle		Famil	Not Known		
		Managed Care or State Plan)	(HMO/ Natio	onal			6		9		
		PPO, Indemnit				7		10	12		
	_	Dental			8				11	□ ₁₃	
1014)	VI Emplo	VI. Employer's Monthly Medical and Dental Benefit Cost (if known)								
			,	ĺ	Sin			Family		No Coverage	
		Managed Care	(HMO)					48		□ ₅₁	
		Traditional (PPO, Indemnity)			46				49	<u> </u>	
	_	Dental					47		50	□ 52	
1015	ر										
		VII. Payments For Time Not Worked?									
٠.		Benefit		umber of days own to whole number)			ength of service und down to whole number years)	Can carry over to next year if not use (Check box if "Yes")			
10%	5	Years of Service	1	5	10	20					
		Vacation	29	30	31	32		27	33		
		Sick Leave	34	35	36	37		28	□ 38		
		Holidays	39							□ 40	
		Personal Leave	41							□ ₄₂	
					_						
		VIII. Any other benefits offered by your organization?									
१०१४		PLAN (Check all that applies)									
		Basic Gro	up Life Insur	ance 14	10			☐ U.S. (125) Plan - Pretax Payroll Deductions 19			
		Supplemental Life Insurance			I —			┘ U.S. (125) Plan - Dependent Care FSA 20			
		Vision 16						U.S. (125) Plan - Healthcare FSA 21			
	5	Long Term Disability 17				l		Employee Assistanc			
		Short Term Disability 18				1	Retirement - Pension Plan (Defined Benefit) 23				
		Retiremen						Retirement Profit Sh	Profit Sharing 401(k) 24		
		Retiremen						Retirement-ESOP 2	5		
		Long Term Care 26									
		·									
					·				•		
		IX. Profess	sional Ser	vice C	Costs				Not Known		
		Cost of hospital before insurance		room	54			54			
1050		Cost of visit to doctor's office (Pat examination) before insurance			ent			55 0 53		□ 53	
1020		Cost of visit to dentist's office (Routine examination) before insurance									



U.S./Canada Wage & Salary U.S./Canada Cost-of-Living

U.S./Canada Employee Benefit International Remuneration

International Cost-of-Living

CPAs click here! (A) CPA

Affinity Program Provider

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College Graduate Offer

Surveys

Decision Map

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Feedback

Salaries Review.com The Business of Pay Information

International Remuneration Report

Request a report of "median", "low" and "high" wage or salary, along with an average bonus" for up to ~4,000 positions in any of 210 different countries from this online, interactive salary survey Available Surveys from this on-line interactive survey.

Price US \$18.00

Example Report Methodology

Select a area/position. (Wait for the screen to refresh itself after each selection.)

Step 1. Country

Step 2. City in Survey Area

Step 3. Position

Description - No Position Selected

Alternate Titles

--Select a country-- 💌

-Select a city-- 💌

--Select a position-- 😿 🚺 🙃

Reduce Cost --Input Data

Add to Cart



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Fig 11A



Surveys

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SalariesReview.com The Business of Pay Information

Available Surveys

International Remuneration Survey Report

U.S./Canada Wage & Salary U.S./Canada Cost-of-Living U.S./Canada Employee Benefit

Search Results:

International Remuneration International Cost-of-Living



Salary Survey Median: Survey/Source Name:

Requested City:

Position Title:

TAMPERE, FINLAND

General Clerk

101,351 MARKKAA (FINNMARK)

SalariesReview International Internet Based Salary Survey

22-Feb-2000

SalariesReview.com

01-Jan-2000

Latest Data Collection Date:

Survey Publication Date:

Survey Publisher:

Number of Organizations:

Population:

Salary Survey Area:

5

10

TAMPERE, FINLAND

Alternate Titles

General Clerk; Office Clerk; Clerk General

Survey Position Description

Receives money from customers and deposits money in bank. Addresses envelopes or packages by hand checks. May compute wages, taxes, premiums, commissions, and payments. Tabulates and posts data in record books. Proofreads records or forms. Counts, weighs, or measures material. Sorts and files records. duplicating machines. Opens and routes incoming mail, answers correspondence, and prepares outgoing Performs any combination of following and similar clerical duties requiring limited knowledge of systems mail. Answers telephone, conveys messages, and runs errands. Stamps or numbers forms by hand or machine. Adjusts complaints. Operates office machines, such as typewriter, adding, calculating, and correspondence. Prepares, issues, and sends out receipts, bills, policies, invoices, statements, and or with typewriter or addressograph machine. Stuffs envelopes by hand or with envelope stuffing or procedures: Writes, types, or enters information into computer, using keyboard, to prepare machine. Photocopies documents, using photocopier.

Fig. 11B

Table 1

Bonus Bonus High High 20,674 124,662 16,808 Median Median 101,351 73,986 **L**0≪ ۲ ا S S Firms Firms Country of Origin Currency: MARKKAA (FINNMARK) Incumbents Incumbents 10 Currency: U.S. DOLLARS General Clerk General Clerk Position Position

N/R = Not Reported; N/A = Not Applicable

Exchange Rate = 6.03 MARKKAA (FINNMARK) per 1 U.S. Dollar (04 Jan 2000)

Methodology/Description

"www.salariesreview.com/surveys/methodology1.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

For a full report on cost-of-living data in 210 countries (incorporating all data for the 18 cost items surveyed by SalariesReveiw.com), along with demographic, salary, and other data affecting employment

International Reference Report or

 For an interactive software program & database that calculates unlimited #'s of cost-of-living analyses between any of over 5,800 U.S./Canada and 1,400 international city/areas, see:

Relocation Assessor

Report Date: 22-Feb-2000

Country-of-origin values based on exchange rates effective 04-Jan-2000

End of Report



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International Remuneration Survey Questionnaire

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Available Surveys to Purchase

To receive one free report discount, please fill out the following questionnaire. All questions must be answered. All data input is subject to verification. All survey data is to be entered in the currency of the country.

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

U.S./Canada Employee Benefit

International Remuneration

International Cost-of-Living

College Graduate Offer

Select Survey Area

Step 1. Country

Step 2. City in Survey Area

Step 3. Position

--Select a country--

Go

--Select a city--

--Select a position-- 👻

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Available Questionnaires

US./Canada Wage & Salary

D.S./Canada Cost-of-Living

U.S. Canada Employee Benefit

International Remuneration

International Cost-of-Living

College Gradus

College Graduate

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(AICPA)

Affinity Program Provider

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Fill in the following information ... (In this country's currency).

Step 4. Your Email Address

Step 5. Enter years of experience in the job and annual salary. Data should be that paid to an in-country national for the above position in the currency of the country.

- 1. Years of experience in the position.
- 2. Annual salary now paid.
- Annual bonus/incentive now paid.

0

In-country currency

J.....

<u>_____</u>

Submit Data



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Fig 11D



OurStory

* Surveys

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Salaries Review.com The Business of Pay Information

International Cost-of-Living Report

Available Surveys

Request a report consisting of <u>18 key cost items</u> affecting housing, transportation, services, and consumables for 1,400 international locations in 210 countries from this on-line interactive survey. **Price** **US \$18.00**

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

Example Report Methodology

Select a survey area. (Wait for the screen to refresh itself after each selection.)

Add to Cart

U.S./Canada_Employee Benefit

International Remuneration

International Cost-of-Living

College Graduate Offer

Step 1. Country

Step 2. City in Survey Area

--Select a country-- 😴 🚺 🙃

--Select a city-- 🛒 🚺 🛭

CPAs click here!

(AICPA)

Affinity Program Provider

Reduce Cost -Sinput Data

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Fig 12A

Decision Map

SalariesReview.com The Business of Pay Information

Available Surveys

International Cost of Living Survey Report

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living

Search Results:

U.S./Canada Employee Benefit

International Remuneration

Search Request:

International Cost-of-Living

CPAs click here!

Affinity Program Provider

SalariesReview International Cost-of-Living Internet Based Survey Survey/Source Name:

VICTORIA, HONG KONG

SalariesReview.com Survey Publisher:

22-Feb-2000 Survey Publication Date:

VICTORIA, HONG KONG 01-Jan-2000 Cost-of-Living Survey Area: Latest Data Collection Date:

Table 1

area). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000 Observations of costs found within walking distance (2 kilometers or 1.25 miles of a city's central in U.S. earnings and American buying habits.

# of	Observations	
HONG KONG	DOLLARS	
U.S.	DOLLARS	
Employee Type	Cost Item	
	U.S. HONG KONG	U.S. HONG KONG DOLLARS DOLLARS OF

	1,256		2,683	
	161		345	
For the Traveler - Temporarily Stationed Employee	1. DAILY amount for meals and incidental	expenses for the traveling businessperson.	2. Hotel room - DAILY rate for average room -	twin bed.

Taxes -

3. Sales or Value-Added tax rate on Consumables.	N/R	N/N	N/A
4. Residence (owned) property tax/mill rates (/1000).	N/R	N/R	N/A
Consumables - Temporarily Stationed Employee			
5. Price of ONE loaf of bread.	 M	20	1
6. Price of ONE adult sized white T-shirt.	9	45	1
7. Price of ONE 'Big Mac' or equivalent .7 gram or 1/4 lb hamburger sandwich (with toppings).	4	27	-
8. ONE container, .8 liter or 12 oz Coca Cola/equivalent.	_	7	-
Housing - Long Term Stationed Employee			
9. Monthly rent for 2,200 sq. ft. (~190 sq. meters) home.	13,594	105,761	_
 MONTHLY rent for 2 bedroom (~85 sq. meters or 900 sq. ft.). 	6,676	51,939	-
11. MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq. ft. residence - if available - including base telephone fee).	329	2,556	_
12. MONTHLY electrical rate per kilowatt hour.	11	87	-
Services - Long Term Stationed Employee			
 ONE Office visit with general practitioner for periodic medical exam (physician's fee, before insurance). 	06	669	-
14. Total MONTHLY premium for median cost family HMO (or equivalent coverage ie., any National Plan).	761	5,920	-

h021

Transportation - Long Term Stationed Employee

15. AVERAGE daily cost for a semi-private hospital room for a non-national.

Fig 12C

2,462

316

N/A	101.17	378.59	20. COL % compared to U.S. and Country National.
N/A	1,413,797	181,722	19. COL compared to U.S. \$ 48,000 in earnings.
		nployee	Cost-of-Living Comparison - Long Term Stationed Employee
			auto value.
-	1	0	18. ANNUAL auto registration plus fees as a % of
_	9	1	17. ANNUAL auto insurance as a % of auto value.
			gasoline.
1	19	2	ந் நேர் நிரியார் நிரியார். இது 16. 2.5 Liters or 1 gallon of regular mid-level
		ľ,	

N/R = Not Reported; N/A = Not Applicable

Exchange Rate = 7.78 HONG KONG DOLLAR per 1 U.S. Dollar (04 Jan 2000)

Methodology/Description

"www.salariesreview.com/surveys/methodology4.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

9021

items surveyed by SalariesReveiw.com), along with demographic, salary, and other data affecting • For a full report on cost-of-living data in 210 countries (incorporating all data for the 18 cost employment see:

International Reference Report or

 Line 19 results are from ERI's Relocation Assessor's Two-City Comparison Analysis. Enter any earnings level, base and destination cities, and review the related costs, assuming tax equalization by the employer.

For this interactive software program & database that calculates unlimited #1s of cost-of-living analyses between any of over 5,800 U.S./Canada and 1,400 international city/areas, see:

Relocation Assessor

Report Date: 22-Feb-2000

Country-of-origin values based on exchange rates effective 04-Jan-2000

End of Report

Fig 12D



Surveys

Decision Map

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Salaries Review.com The Business of Pay Information

International Cost-of-Living Survey Questionnaire

To receive one free report discount, please fill out the following questionnaire. 9 of the questions must contain valid survey data to be accepted. All data input is subject to verification. All survey data is to be entered in the currency of the country.

Sel	lect	Survey	Δrea
36	ICLL	Survey	MICA

Step 1. Country

--Select a country--

In-country currency

Step 2. City in Survey Area

--Select a city-- 🐷



International Remuneration International Cost-of-Living

Available Surveys to

U.S./Canada Wage & Salary U.S./Canada Cost-of-Living

U.S./Canada Employee Benefit

Purchase

College Graduate Offer

Fill in the following information ... (In this country's currency).

Step	3.	Your	Email	Address

Observations of costs found within walking distance (2 kilometers or 1:25 miles of a city's central area). Assume a married professional or mid-management consumer with an equivalent of \$ 48,000 in U.S. earnings and American buying habits.

	Available	
	📮 Questionnaires	
	, ै ७-ऽ./Canada Wage & Salary । 0	
	법.S./Canada Cost-of-Living	
	SJCanada Employee Benefit	ι
	International Remuneration	
1	it I International Cost-of-Living	
	College Graduate	
	CPAs click here!	
	= AND IN	
	Affinity Program Provider	

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1.	Hotel room - DAILY rate for average room - twin bed.

- DAILY amount for meals and incidental expenses for the 2. traveling businessperson.
- Price of ONE 'Big Mac' or equivalent .7 gram or 1/4 lb 3 hamburger sandwich (with toppings).
- ONE container, .8 liter or 12 oz Coca Cola/equivalent. 4.
- Price of ONE adult sized white T-shirt. 5.
- Price of ONE loaf of bread. 6.
- MONTHLY rent for 2 bedroom (~85 sq. meters or 900 7. sq. ft.).
- Monthly rent for 2,200 sq. ft. (~190 sq. meters) home. 8.

MONTHLY utilities' cost, (~147 sq. meters or 1,560 sq.

- ft. residence if available including base telephone 9. fee).
- 10. MONTHLY electrical rate per kilowatt hour.
- ONE Office visit with general practitioner for periodic 11. medical exam (physician's fee, before insurance).
- AVERAGE daily cost for a semi-private hospital room for 12. a non-national.

	7
r	
'	



Fig 12E

13.	Total MONTHLY premium for median cost family HMO (or equivalent coverage ie., any National Plan).	
14.	Sales or Value-Added tax rate on Consumables.	
15.	Residence (owned) property tax/mill rates (/1000).	
16.	1 Liter of regular mid-level gasoline (if U.S., then 1 Gallon).	
17.	ANNUAL auto insurance as a % of auto value.	
18.	ANNUAL auto registration plus fees as a % of auto value.	





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Submit Data

Fig 12 F



OurStory

* Surveys

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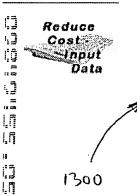
Available Surveys

U.S./Canada Wage & Salary
U.S./Canada Cost-of-Living
U.S./Canada Employee Benefit
International Remuneration
International Cost-of-Living

College Graduate Offer <

CPAs click here!

Affinity Program Provider



College Graduate Offer Report

Request a report of the median first year offer (salary and incentive) for any of 1,800 Bachelor, Masters, or Doctorate degrees from U.S., Canada and International locations. (Data is gathered for 2,750 international and 2,350 U.S. colleges and universities.)

Price US \$18.00

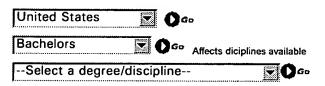
Example Report Methodology

Enter degree and employment area. (Wait for the screen to refresh itself after each selection.)

Step 1. Country of Employment Offer

Step 2. Equivalent Degree

Step 3. Discipline



Add to Cart



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Fig 13A



Decision Map

Salaries Review.com The Business of Pay Information

Available Surveys

U.S./Canada Wage & Salary Survey Report

U.S./Canada Wage & Salary

U.S./Canada Cost-of-Living U.S./Canada Employee

Search Results:

International Remuneration

International Cost-of-Living College Graduate Offer

Requested City:

Position Title:

Affinity Program Provider CPAs click here! AICPA

-an Administrator

Austin, Texas United States Austin-San Marcos, TX MSA

63,303 UNITED STATES DOLLARS

SalariesReview U.S./Canada Internet Based Salary Survey

SalariesReview.com

30-Mar-2000

01-Jan-2000

_atest Data Collection Date:

Survey Publication Date:

Survey Publisher:

Salary Survey Median: Survey/Source Name: Number of Organizations:

Reduce Cost

Population:

Salary Survey Area:

Oata

Location: Austin, TEXAS, UNITED STATES Area: AUSTIN-SAN MARCOS, TX MSA

Counties: BASTROP; CALDWELL; HAYS; TRAVIS;

Alternate Titles

1302

Lan Administrator; Network (Ian) Administrator; Local Area Network Administrator; Computer (Ian) Administrator

Survey Position Description

Acquires, installs, and maintains company's local area network. Reads technical manuals and brochures equipment. Manages LAN security and network performance. Establishes and implements LAN policies, to determine equipment which meets establishment requirements. Assist in presenting to management Responsible for evaluating, developing, maintaining, along with usage of telecommunication systems. procedures, and standards and ensures their conformance with information systems and company's recommendations related to purchasing and installing hardware, software and telecommunication

் ந்திர் நிரியின்ற நிரியின்ற நிரியின்ற நிரியின்ற நிரியின்ற நிரியின்ற problems of communications hardware and software. Instructs users in use of equipment. May oversee or assist in installation of communications hardware. May perform minor equipment repairs.

Table 1

5,138 Bonus High 77,079 Median 63,303 43,255 N N Firms 34 Incumbents Currency: U.S. DOLLARS Lan Administrator Position

N/R = Not Reported; N/A = Not Applicable Exchange Rate = 1.0 UNITED STATES DOLLAR per 1 U.S. Dollar (28 Jan 2000)

Methodology/Disclaimer

"www.salariesreview.com/surveys/methodology1.cfm" or by clicking the Methodology link above. Complete methodology for this report can be found at

Complete Reports and In-Depth Analyses

 For a full report on cost-of-living data in 298 U.S./Canada cities (incorporating data for 88 positions surveyed by SalariesReview.com), along with demographic, cost of living, and other data affecting employment, see the:

Geographic Reference Report or

compensation analyses for 5,000 job titles as compiled from all publicly available (over 2,000) salary For an interactive software program & database that calculate unlimited #'s of competitive surveys, including SalariesReview.com, see the:

Salary Assessor

Report Date: 30-Mar-2000

Country-of-origin values based on exchange rates effective 28-Jan-2000

End of Report

Fig 13C

1304

14032

الاداما

Change Area	14029	14026/	Dental	Hygienist /	14020	DOT: 078.361-010 SOC: 292021-NOC: 32
JES Data Censi	us Data SOC	Description	DOT Descrip	tion Survey Comp	/arison Method	
rosswalk - Geo ctual Extract fro				itistics (ETA/BLS)		0/12/96 – 10/01/99 alendar Year 2001
EATTLE-BELLI ES Title: <u>Denta</u>		ETT, WA P		···		
Area Code S	30C Code	Level	Overall Mean	Level I Mean Beginning	Level II Mean Fully Competen	<u>ıt</u>
537600	292021	1	67,787	64,709	69,326	
ationwide. Overa	il Mean is not I 1º 1/3rd of s	usable for <u>ex</u> urvey sample	ertification purp	ntiguous Areas; 3 = 5 noses per GA Letter n is weighted averag	2-98; Level I Mean	ı is

1400

Fig. 14A

Change Area	Dental Hygienist	DOT: 078.361-010 SOC: 292021 NOC: (
S Data Census Data SOC Description	DOT Description Survey Comparison Method	
Survey Position Title:	Dental Hygienist	Search -
Retrieve Latest SalariesReview Salary Median Estimate (free) Retrieve Watson Wyatt Salary Survey (for fee)	Submit	
Weighted Average:	ERI Şalary Assessor's conse derived from multiple surveys	
Survey/Source Name:		
Survey Püblisher	Z C THE COLUMN TO A TO A SECTION OF THE COLUMN TWO THE COLUMN THE COLUMN TO A SECTION OF THE COLUMN	The day a series

1404

Fig 14B

Change Area	Dental Hygienist		DOT: 078.361-010 SOC: 292021 NOC: 3
S Data Census Data SOC Description	DOT Description S	urvey Comparison Method	
Survey Position Title	Dental Hygienist		Search _
Retrieve Latest SalariesReview Salary Median Estimate (free) Retrieve Watson Wyatt Salary Survey (for fee) Review Survey Report Page	Submit	Disconnected Verifying data Data verified	
Salary Survey Median	52,340	ERI Salary Assessor's consenderived from multiple surveys	sus projected mean,
Survey/Source Name	ERI U.S./Canada Internet Based Salary Survey		
Survey Publisher	ERI Economic Research Institute		
Survey Publication Date:	4/ 6/01	ERI's Projected Median, ba	sed on time series
Survey Data Effective Date	4/ 1/01	time data, indicates a project the published OES Level I	led median less than I (approximately the
Number of Employees	1,561	56th percentile) for this ic Sources, call (800) 292-2 consulting firms that offer c	881 for referral to
Number of Organizations:	612	retrieval services.	
Survey Page Number:	4,026		
Employer Location:	Seattle, Washingto	n	
Salary Survey Area	Island; King; Snohomish		
OES Area:	SEATTLE BELLEV	UE EVERETT, WA PMSA	
Survey Position Description			





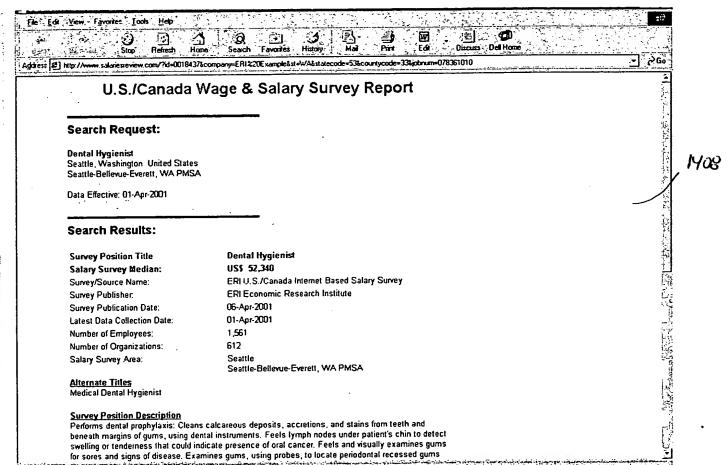


Fig. 140

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